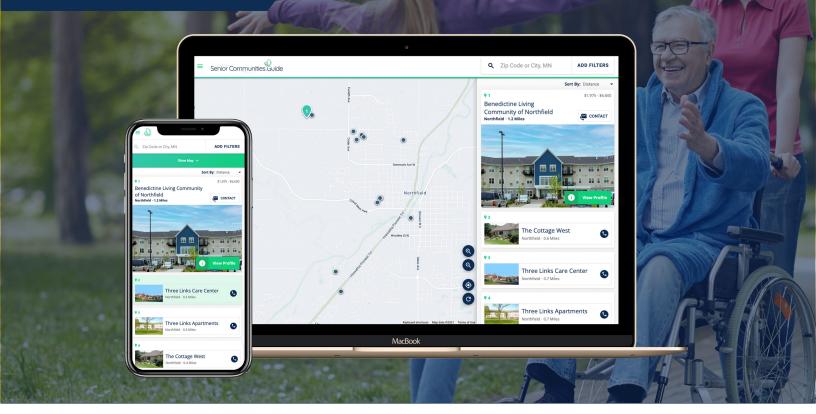
## Senior Communities.Guide

## **Success Story**



## 2021 Success Story - Benedictine Living Community Northfield

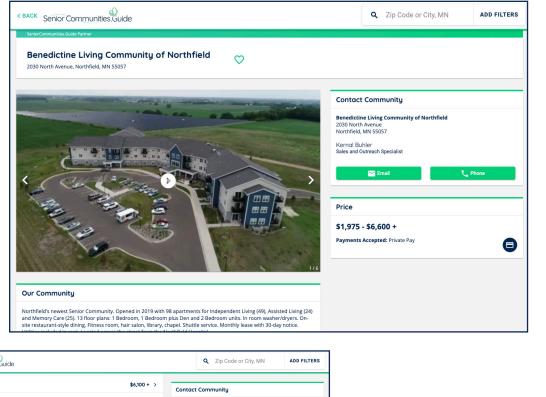
Benedictine Living Community of Northfield was built in late 2019 and had 48 independent living, 24 assisted living and 25 memory care rooms originally. The Northfield location is just one of many senior communities in the Benedictine franchise.

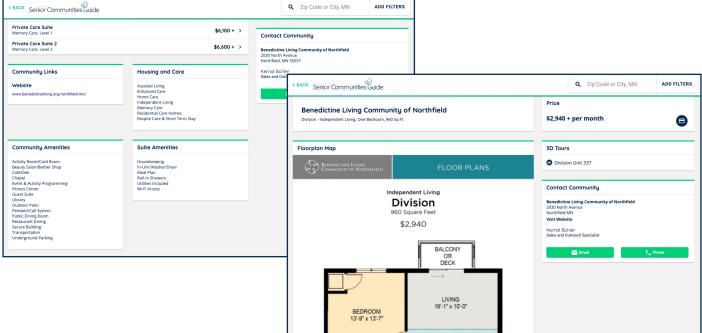
The marketing team came to Senior Communities Guide for help with getting new residents and overall awareness of their community. See how we increased their residents from 20 to 100 in less than 6 months reaching their goal.



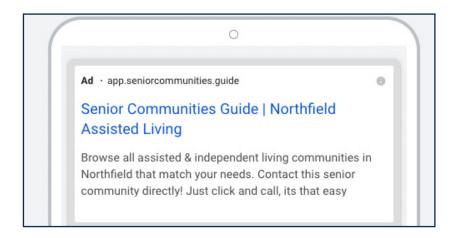
We started by upgrading the profile page on our website application to show a video (created by SCG), photos, website links, floor plans, 3D tours, contact information, and anything else important for potential residents and their families to help make their decision.

This helps people see themselves living in the community. We make it easy to contact the community representative with just a click via email or phone.





Next, we created Google Ads for their community profile page linking to our website. We set a daily budget and ran the ad continuously. When people search on Google for the specific community, they will be brought to the profile page on our website and see all information with direct contact links.



With Google Analytics, we saw a 200% page view increase after creating the ads and upgrading the profile page. More people were visiting the page and spending more time viewing the profile. With a paid partner profile, we take care of Google Ads to help increase your community awareness and potential leads.

Pageviews     B0     40     20     July 2021     August 2021     September 2021  Primary Dimension: Page Page Title Other ~				
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	Page		Pageviews 🗸	Pageviews
			943 % of Total: 3.11% (30,297)	<b>943</b> % of Total: 3.11% (30,297)
1.	/community/1907	(P)	835	88.55%
2.	/floorplan/1907/16	æ	13	1.38%
3.	/floorplan/1907/0	E)	10	1.06%
4.	/floorplan/1907/38	Ę)	8	0.85%
5.	/floorplan/1907/1	ها	7	0.74%
6.	/floorplan/1907/29	Ę	6	0.64%
7.	/floorplan/1907/5	Ð	5	0.53%
8.	/floorplan/1907/15	Ð	4	0.42%
9.	/floorplan/1907/30	ها	4	0.42%
10.	/floorplan/1907/36	ď,	4	0.42%



Benedictine of Northfield were grateful for their success and celebrated with a pizza party with all the staff and residents for reaching 100 residents. They are continuing to grow their community and we love to see marketing pay off!



Just a reminder, this doesn't replace your own marketing efforts. Senior Communities Guide strategically uses technology to find more resident referrals for you. We are your partner.

## Looking to partner with us? Contact us today to get started!

