

Experience the
Desrochers Difference

The Buying Process

1

The Kickoff

Meet with your agent to outline your search and talk through this process.

2

Square Away Financing

Choose a lender and understand what you can and want to borrow.

3

Tour Properties

Often considered “the fun part!” Take your search from online to in real life.

6

The Appraisal

If you’re borrowing, this is the lender’s checkpoint on their investment.

5

Offer Accepted & Inspection

We’ll navigate you through negotiations to get you here ASAP, and then through inspection.

4

Make an Offer

When you think you’ve found The One, and you’re ready to get serious!

7

The Little Stuff

A few of the details (like utilities) that need to be handled during the “in between” time.

8

Final Walk-through

Before closing, this is your chance to ensure the property’s condition is still as you expected.

9

Get Those Keys!

There are a few things you’ll need to bring to closing to make that place officially yours.



10

It’s Yours!

Congratulations on such an important moment in your life. We are honored to have guided you through!



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The Selling Process

1

The Kickoff

Get to know your agent and review our process to maximize your profit and minimize your stress.

2

Prep Your Home (if applicable)

No matter the situation, we have a team of professionals ready to make your home shine.

3

Ready to List

Our listing specialists and photographers will make sure your home is a show-stopper!

6

Accept an Offer

Our talented closing specialists will ensure no detail is overlooked.

5

Offers & Negotiations

We'll navigate you through negotiations and get you the BEST offer possible!

4

On the Market!

Being prepared for showings is key. You never know when your buyer is going to walk in!

7

Inspection/ Negotiations (if applicable)

If your buyer requests an inspection, we will guide you through successfully.

8

Buyer's Appraisal (if applicable)

If your buyer is borrowing, this is the lender's checkpoint on their investment.

9

Final Walk-through

The buyer ensures your property is in the same condition as when offer was made.



10

Closing Day!

Congratulations on such an important moment in your life. We are honored to have guided you through!

