# Senior Communities.Guide



### **About Senior Communities. Guide**

Senior Communities.Guide (SCG) is a search website in Minnesota and now Wisconsin connecting older adults directly to senior communities. It provides a free, safe, accurate solution by efficiently finding senior housing and care for older adults and loved ones. This service is completely free to those searching, and is specifically designed to make one of the most challenging decisions in the life of seniors much easier and ultimately more successful.

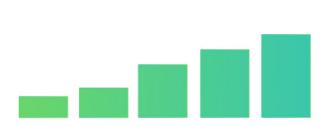
Becoming a partner with SCG has many advantages including getting hundreds of potential referrals to your communities' profile page every month. Seniors and their families can watch videos, look at photos, and see themselves moving into your community.

### Mission

Senior Communities Guide is committed to helping seniors and families find an ideal senior community. We guide older adults and families to make housing and care decisions based on their needs.



# **Demographics**



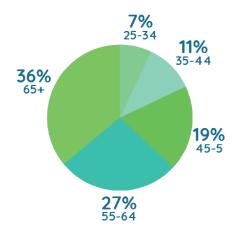
### **Views**

We have reached over 1 million Minnesotans on our website and Facebook page that has over 1,400 follows



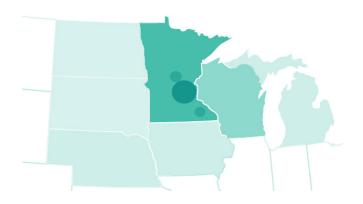
### Gender

- A majority of views are from women who tend to be the caretakers and social workers
- Men still account for almost 1/3 of searches



### Ages

- A majority of those who find us are seniors
- The others are families, caretakers and social workers



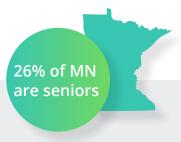
### Location

- The overwhelming majority of website visitors are located in Minnesota and Wisconsin
- The highest population areas having the most visitors

Senior Communities Guide's vast majority of views are seniors looking for housing options. We are expanding reach everyday with a high rate of engagement with Facebook Ads. Your community will save on lead money by being a paid partner on our website. We currently serve the whole state of Minnesota and Wisconsin with plans to expand to the Midwest in the near future.



# **Market Overview**



### The Senior Market

- SCG helps Minnesota seniors find a senior community quickly and easily
- There are about 850,000 seniors over the age of 65 in Minnesota right now
- There are 550,000 adults in the ages of 50-64 in Minnesota right now. Both add up to 26%
- · Nationally the numbers are even
- larger as many seniors leave MN for warmer weather



### The Senior Community Market

- There are currently over 2,000 senior housing communities in Minnesota and over 1,000 in Wisconsin on our website
- Communities who become partners are promoted with larger profiles which help to differentiate them from all the others
- Senior Communities Guide are marketing experts and can help
- communities individually with websites, social media and other marketing



### Competitive Advantage

- Senior Communities Guide has a higher user experience rating
- Users directly contact communities
- Free, safe and we do not sell users information
- SCG also has resources available to seniors for free



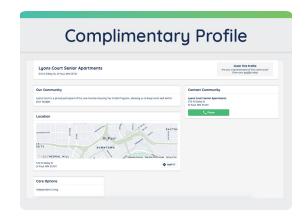
## Why SCG is Different

- Low monthly cost for quality referrals coming directly from seniors and their families
- Social media promotion and Google Ad buys included for Premium Profiles
- Award winning user experience and easy to use website



# **Profile Comparison**

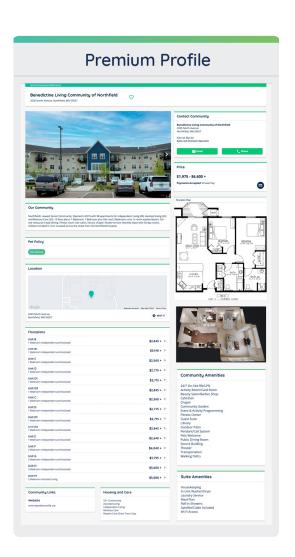
With a paid profile, receive up to 500% more page views than the complimentary pages due to advertising on Google, our Facebook page, and other platforms. Take a look at the benefits of a premium profile page. Senior Communities Guide offers 3D virtual tours, photography and video services to communities.





### Key Benefits of Paid Profile

- Google Ads purchased to promote your community profile page
- Facebook marketing of your events
- Videos & 3D tours
- Floor plans & amenities
- Community links
- Direct email & phone contacts



### Testimonial:

"Our Senior Communities Guide video helps us connect with people every day. For those that would like to see the Augustana Regent community from their homes or work, we're just a click away."

Beth Woodward, Director of Marketing



# **Profile Page Prices**

Sign up today to have an expansive profile on Senior Communities. Guide to get more potential referrals and page views on your profile. Once you're signed up, an email will be sent out to collect your information and content.

Basic profile is now \$40 a month with the code: **Basic9** and premium now \$99 a month with the code: **Premium50**. Promo is good for one year.

### Claim Your Profile Basic Standard Premium \$149 NOW \$99/mo \$49 Now \$40/mo \$ **99** /mo **Profile Features: Basic Profile Features:** Standard Profile Features: **Premium Profile Features:** Profile Example Link Profile Example Link Profile Example Link Profile Example Link Number + address Community contact info Community contact info Community contact info Approximate price Trackable profile visits/leads Trackable profile visits/leads Trackable profile visits/leads Possible care options Website link Website link Website Link Thumbnail Google map location Google map location Google map location Display price range Display price range Display price range Community description Community description Community description List of amenities List of amenities List of amenities Care services offered Care services offered Care services offered Monthly analytics reports Monthly profile updates Monthly profile updates Pets allowed & policies Monthly analytics reports Monthly analytics reports Up to 3 Photos\* Pets allowed & policies Pets allowed & policies Up to 3 floor plans w/ pricing Up to 20 Photos\* Up to 50 Photos\* ✓ Welcome blog & Facebook post Up to 10 floor plans w/ pricing Unlimited floor plans w/ pricing Ability to add showcase video\* Ability to add lifestyle video\* Ability to add 3D virtual tours\*\* Ability to add 3D virtual tours\*\* Welcome blog & Facebook post Community resources section to upload PDFs Placed at the top of appropriate community list Welcome blog & Facebook post PLUS additional monthly blog & Facebook posts CLAIM SIGN UP SIGN UP SIGN UP



\*Communities can either provide their own photos or videos or Senior Communities Guide can provide photography and videography services for an additional fee.

\*\* Communities may pay an additional one-time fee to have Senior Communities Guide create a 3D virtual tour.